

Set	Items	Description
S1	0	AU=(NAGAMITSU S? OR NAGAMITSU, S?)
S2	5482611	ENERGY OR POWER OR ELECTRIC? OR UTILIT???
S3	1064854	DISCOUNT? OR REBATE OR INCENTIVE?
S4	1180223	OFFSET? OR OFF()SET OR COMPENSAT?
S5	20490	S4(10N)S3
S6	704	S2(20N)S5
S7	22	S6(20N)(EQUIPMENT OR MERCHANDI? OR DEVICE? ? OR ELECTRONIC? ? OR GADGET? ? OR MACHINE? OR APPLIANCE?)
S8	253327	(S3 OR S4)(10N)(MERCHANT? OR SUPPLIER? OR MARKETER? OR SEL- LER? OR COMPANY OR DEALER? OR RETAILER? OR VENDOR? ? OR PROVI- DER?)
S9	8018	S8(10N)(EQUIPMENT OR MERCHANDI? OR DEVICE? ? OR ELECTRONIC? ? OR GADGET? ? OR MACHINE? OR APPLIANCE?)
S10	450	S2(S)S9
S11	214971	(MORE OR HIGHER OR LESS? OR LOWER OR GREATER OR INCREASE? - OR DECREAS?)(2N)(THAN OR RATE? ?)(3N)(PRICE OR CHARG?)
S12	237892	(REDUC??? OR LOWER OR SPECIAL OR INTRODUCTORY)(4N)(PRICE OR CHARG???)
S13	14	S10(3S)(S11 OR S12)
S14	13	(S7 OR S13) NOT PY>2000
S15	11	RD (unique items)
File	20:Dialog Global Reporter 1997-2004/Aug 26	(c) 2004 The Dialog Corp.
File	476:Financial Times Fulltext 1982-2004/Aug 25	(c) 2004 Financial Times Ltd
File	610:Business Wire 1999-2004/Aug 26	(c) 2004 Business Wire.
File	613:PR Newswire 1999-2004/Aug 26	(c) 2004 PR Newswire Association Inc
File	624:McGraw-Hill Publications 1985-2004/Aug 25	(c) 2004 McGraw-Hill Co. Inc
File	634:San Jose Mercury Jun 1985-2004/Aug 25	(c) 2004 San Jose Mercury News
File	810:Business Wire 1986-1999/Feb 28	(c) 1999 Business Wire
File	813:PR Newswire 1987-1999/Apr 30	(c) 1999 PR Newswire Association Inc

15/3,K/1 (Item 1 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

12831542 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Internet Service Company to Open Data Center in Amherst, N.Y.**  
Fred O. Williams  
KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS (BUFFALO NEWS - NEW YORK)  
September 13, 2000  
JOURNAL CODE: KBUF LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 554

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... from the Buffalo Economic Renaissance Corp.  
"We had to get it done," he said. The **incentives**, such as breaks on taxes and **utilities**, were necessary to **offset** higher installation costs for a backup generator and battery **equipment**, Miller said.  
Alan DeLisle, president of the city development agency, said Prime lacked two essential...

15/3,K/2 (Item 2 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

03604677 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Battling windmills: The Big 5 Percent**  
**from MAINICHI DAILY NEWS, November 30, 1998, page 2**  
MORSE SAITO  
MAINICHI DAILY NEWS, p2  
November 30, 1998  
JOURNAL CODE: FMDN LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 355

...rise.  
Many small neighborhood stores are now getting together to hold their own 5 percent **discount** sales and they are finding that higher sales volume **offsets** their narrower profit-margin losses. Big-ticket items like heaters and **electrical appliances** sold heavily. In spite of the nation's severe credit pinch and its worst depression...

15/3,K/3 (Item 3 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

03545363  
**INTEL WANTS A PLANT IN LITHUANIA**  
SECTION TITLE: Business  
BALITIC TIMES  
November 19, 1998  
JOURNAL CODE: WBLT LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 126

...import taxes for 10 years. The Economics Ministry has not announced their stand on the **discounts** yet. Vladislavas Cibas, marketing director of **electronics company** Vilniaus Vingis, said Intel would not manufacture processors, but will produce memory elements in Lithuania.

15/3,K/4 (Item 4 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

03372496 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**A new fraud at Duty Free Shop**  
Sarmad Bashir  
NATION (PAKISTAN)  
November 07, 1998  
JOURNAL CODE: WTNP LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 483

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... the Sales Department of the Lahore Duty Free Shop is selling expensive electrical and gas **appliances** to some **dealers** at heavily **discounted** rates. For instance if the price of an imported window-type airconditioner is \$437 for...

15/3,K/5 (Item 5 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

02828650  
**Technitrol Issues Notice of Potential Stock Repurchase**  
BUSINESS WIRE  
September 16, 1998  
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 137

... requirements of Technitrol's restricted stock plan; a key element of the company's management **incentive compensation** program. Based in Philadelphia, Technitrol is a worldwide producer of **electronic** components, **electrical** contacts and assemblies and other precision-engineered parts and materials for manufacturers of networking, telecommunications and computer **equipment**, electrical switching **devices**, and other products. For more information, visit Technitrol's Web site at <http://www.technitrol...>

15/3,K/6 (Item 6 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

01399389 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Bi-Fuel Chevrolet Cavalier Announced**  
PR NEWSWIRE  
April 16, 1998 12:25  
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 400

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... carry a \$5,800 Manufacturers Suggested Retail Price, but total ownership costs can be partially **offset** by fuel cost savings, tax **incentives** and **incentives** available from various local gas **utilities**. All applicable fleet incentives also apply to the Bi-Fuel Cavalier.  
Standard **equipment** on the Bi-Fuel Cavalier includes a 2.2-liter L4

gasoline engine, three-speed...

15/3,K/7 (Item 1 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications  
(c) 2004 McGraw-Hill Co. Inc. All rts. reserv.

00972622

**OREGON GOVERNOR SUPPORTS EFFORTS TO PRODUCE 'SALMON-FRIENDLY' POWER**

Utility Environment October 9, 1998; Pg 10; Vol. 25, No. 40

Journal Code: UER ISSN: 1503-9379

Section Heading: State Regulation

Word Count: 326 \*Full text available in Formats 5, 7 and 9\*

**TEXT:**

... and the coalition ``certifies'' the product will not harm salmon. The coalition then links the **energy** providers or **utilities** with retail **merchandisers** willing to offer discount coupons to people who purchase the **power**. The retailers' **discounts** --off products in their stores--will help **offset** the additional cost of the **power**.

The salmon-friendly **electricity** will be about 5% above market costs, Bradbury said. A portion of the cost--0...

15/3,K/8 (Item 2 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications  
(c) 2004 McGraw-Hill Co. Inc. All rts. reserv.

00947723

**LADWP DESIGNING EFFICIENCY PROJECTS FOR INDUSTRIAL ENERGY CUSTOMERS**

Industrial Energy Bulletin June 12, 1998; Pg 12; Vol. 69, No. 23

Journal Code: IEB ISSN: 0894-5764

Section Heading: ENERGY SERVICES

Word Count: 453 \*Full text available in Formats 5, 7 and 9\*

**TEXT:**

...efficient and is state-of-the-art. Chillers must have efficiency ratings higher than the **equipment** being replaced. The **incentive** is being designed to **offset** the typically higher cost of the more efficient **equipment**.

Lighting replacement incentives will be limited to what the **utility** defines as new and emerging technologies, including light emitting diode (LED) exit signs and occupancy...

15/3,K/9 (Item 3 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications  
(c) 2004 McGraw-Hill Co. Inc. All rts. reserv.

00936930

**Pena's swan song**

Electrical World May 1998; Pg 25; Vol. 212, No. 5

Journal Code: EW ISSN: 0013-4457

Section Heading: Special Section: Prelude to 17th World Energy Congress

Word Count: 926 \*Full text available in Formats 5, 7 and 9\*

**TEXT:**

... them, and then creating an initial base of demand which allows manufacturers and developers to **offset** up-front costs. Another is through tax **incentives** to encourage the deployment of environmentally friendly

technologies, such as **electric** vehicles, rooftop solar **equipment**, **energy** -efficient new homes, cogeneration plants, wind turbines, and increased use of biomass energy.

Pena even...

15/3,K/10 (Item 1 from file: 813)

DIALOG(R)File 813:PR Newswire

(c) 1999 PR Newswire Association Inc. All rts. reserv.

0399657

DE027

**FORD LAUNCHES SINGLE-PRICE ESCORT PROGRAM**

DATE: September 17, 1991

18:18 EDT

WORD COUNT: 207

...California where three-door hatchback models will be excluded.

Ford arrived at its \$9,999 **price** point through **special** package discounts of up to \$1,772 on some wagon models in California and assumed **dealer discounts** of \$500.

The "single-price" Escort **equipment** package includes **power** -steering, air conditioning, an AM/FM stereo radio and dual **power** remote mirrors, as well as other options.

Advertising to announce the program will run regionally...

15/3,K/11 (Item 2 from file: 813)

DIALOG(R)File 813:PR Newswire

(c) 1999 PR Newswire Association Inc. All rts. reserv.

0113882

NE007

**NEW ENGLAND ELECTRIC HAS FASTEST GROWING PEAK ELECTRICITY REDUCTION PROGRAM IN THE U.S.**

DATE: October 20, 1988

11:04 E.T.

WORD COUNT: 672

...storage cooling and this is because our program works for both the customer and the **utility**. Customers benefit from lower **electricity** costs and installation costs that are **offset** by an **incentive** payment provided to them. We benefit because with customers using storage cooling **equipment**, the peak demand for **electricity** is lowered allowing us to use our existing supply sources more efficiently."

According to Obeiter...